

DIRECTORY OF EDUCATIONAL SEMINARS



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Accident Reconstruction



**1 C.E./
C.L.E. Hour**

To Be Approved

Accident Reconstruction

ACCIDENT TO VERDICT: WINNING WITH NEXT GENERATION TECHNOLOGY & TRIAL TACTICS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Some Key Nuclear Verdicts & Lessons Learned
- Psychological Trial Tactics
- How Auto Reconstruction Technology has Evolved
- 4 Mistakes & 4 Keys to Success at Trial



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

ADDRESSING THE UNCERTAINTY IN ACCIDENT RECONSTRUCTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Uncertainty & Why Does It Happen
- How is Uncertainty Related to Admissibility of Testimony
- What Are Some Techniques for Addressing Uncertainty
- A Case Study on Probability Simulation Will Be Presented



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

ANALYZING STAGED CRASHES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Potentially Fraudulent Incidents Are Investigated
- The Application of Human/Driver Behavior Research in Questionable Claims
- Recent Trends & Patterns of Staged Accidents



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

CRASH CHRONICLES FROM WRECKAGE TO RESOLUTION

[With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State](#)

Dive into the intricate world of motor vehicle accident resolution and the implications of investigation to the claim subrogation process.

- Understand Through a Case Study the Implications of Advanced Driver-Assistance Systems (ADAS) to MVA's Today
- Learn How Data, Technology, Psychology & the Law Intersect to Shape the Outcomes of Complex Accident Cases
- Learn the Subrogation Implications of Advanced Accident Reconstruction Technology & Human Factors Analysis



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

DIGITAL FORENSICS

[With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State](#)

- What is Digital Forensics
- What is Vehicle Forensics
- What is a Social Media Investigation
- What Types of Devices/Data are Available for Analysis
- Where is the Data Stored & How is It Obtained
- How the Data & Analysis Can Be Used to Tell the Story



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

ELECTRONIC DATA RECORDERS (EDR) & HEAVY VEHICLE ELECTRONIC DATA RECORDERS (HVEDR)

[With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State](#)

- Understand How & Why Different Modules Record Data
- Passenger Vehicle Electronic Data
- Commercial Vehicle Electronic Data
- Specialized Electronic Data
- Data Limitations & Verification



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

FORENSIC INJURY BIOMECHANICS OF MOTOR VEHICLE ACCIDENTS (MVA)

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Occupants Move During Different Types of Collisions
- Research on Human Injury Tolerances
- Case Study Examples on Low/Moderate Speed Collisions & Seatbelt Related Issues



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

HEAVY COMMERCIAL VEHICLE CRASHES & CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Evidence Preservation & Crash Reconstructions Related to Commercial Trucks
- The Increasing Amount of Retrievable Data That Can Be Recovered
- Special Topics Including Rollovers & Fires
- Court-Tested Case Studies



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

IMPORTANCE OF TIMELY NOTIFICATION/RESPONSE FOR PRESERVATION OF ROADWAY EVIDENCE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Misinterpretation of Evidence
- Importance of Aerial Photography
- Preservation of Conditions At/Near Time of Crash



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

INFOTAINMENT SYSTEMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Digital Data Can Shed Light on an Incident
- What Are Infotainment Systems, How Have They Evolved & How Experts Can Use Them to Acquire Data
- Case Studies on How the Data Can Be Used Involving MVAs, Alleged Thefts & Recoveries



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

INVESTIGATING AUTOMOBILE FIRES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How an Expert Can Dig Through the Ashes to Get to the Root Cause
- Chemical, Electrical & Mechanical Clues to Look For
- Forensic Testing of Substances & Special Evidence Considerations



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

MAINTENANCE OF TRAFFIC & CRASH RECONSTRUCTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Identify the Governing Agency
- Determine the Applicable Codes, Standards and/or Specifications
- Evaluate Existing Temporary Conditions
- Analyze Conditions Influence on Incident



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

MUNICIPAL & ROADWAY VARIABLES IN COLLISION RECONSTRUCTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Roadway Design Signage, Visibility, Maintenance & Roadside Safety Affects Crashes
- Were Proper Regulations Followed at the Site by All Vendors
- Court-Tested Case Studies with an Emphasis on Roadway Issues



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

PHOTOGRAMMETRY & PHOTO ANALYSIS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Key Definitions in Photogrammetry
- How Reliable Measurements are Retrieved for Accident Visualization
- How Drones Assist in Creating Point Clouds for Accident Visualization
- Hardware & Software Limitations of Video of Accidents



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

RECONSTRUCTION MINI: UNDER THE HOOD OF CRASH RECONSTRUCTION PHYSICS & APPLICATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A Concise (Mini) Version of the ACTAR-Accredited Reconstruction Course
- Learn About: Vehicle Specifications, EDR Data, Momentum Calculations & Energy Analysis
- Monte Carlo Statistical Methods to Present Ranges & Improve Certainty
- A Review of our Holistic Reconstruction Toolkit



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

REVIEWING OPPOSING EXPERT REPORTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Experts Inspecting the Same Evidence Sometimes Reach Different Conclusions
- A Step-by-Step Guide on Reviewing & Commenting on Expert Reports
- Practical Tips on What to Look for & Pitfalls to Avoid



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

TAKING THE MYSTERY OUT OF THE “BLACK BOX”

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Types of Vehicles with Black Boxes That Can Be Accessed
- The Available Crash Data That Can Be Downloaded & the Limitations of the Data
- How the Data Can Be Used Effectively



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

VEHICLE ACCIDENT INVESTIGATION & RECONSTRUCTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Accident Reconstruction
- Key Technology Utilized by Experts
- Overview of Evidence Preservation & Why It is Critical
- Demonstratives for Telling the Story



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

VEHICLE DAMAGE ASSESSMENT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Vehicle Components
- Repair Estimates
- Vehicle Response
- Documenting Vehicles



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

VIDEO ANALYSIS IN ACCIDENT RECONSTRUCTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Video Analysis in Accident Reconstruction
- An Overview of Variables & Evidence Used in Video Analysis
- Key Techniques of Video Analysis Utilized Through Various Methods in Premise Liability & Vehicle Accident Reconstruction
- Software & Tools Used by Experts to Recreate Visualizations

The background of the slide is a solid blue color. Overlaid on this background are numerous semi-transparent, light blue icons and charts. These include bar charts, line graphs with upward trends, pie charts, and icons representing people, documents, and data analysis. The icons are scattered across the slide, creating a sense of depth and complexity.

Business Intelligence



**C.E./C.L.E. Hours
Available**


To Be Approved

Business Intelligence

EXCESS SOCIAL INFLATION IN EUROPE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn About Claim Inflation Linked to:
 - Economic Inflation
 - Claim Fraud
 - Social Inflation in Europe



Construction Consulting



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting

CONSTRUCTION DEFECTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Examining Types of Construction Defects by Building Component
- What Determines Whether a Condition is Defective
- What Determines How a Defect Can Be Repaired



**C.E./C.L.E. Hours
Available**

To Be Approved

Construction Consulting

PROJECT MONITORING

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Controlling & Verifying Labor Hours, Material, Equipment & Scope in Emergency Damage Situations
- Examine the Benefits of Clerking to the Insurance Company & Insured
- Project Monitoring Versus Clerk of the Works



1 C.E. Hour

To Be Approved

Construction Consulting

HERITAGE BUILDINGS COMPLEXITIES & COST IMPACTS (CANADA-SPECIFIC SESSION)

With 90-Day Notice, C.E. Credit Can Be Approved in Your State

- Understand the Implications of Handling Losses Associated With Heritage Designated Structures
- Learn About the Complexities of Treatment for Historic Buildings in Repair & Restoration
- Learn How to More Accurately Project Costs Associated With Heritage Building Repair



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting

QUALITATIVE & QUANTITATIVE ISSUES RELATED TO ACCELERATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Qualitative Discussion
 - What Is Acceleration
 - Acceleration Means & Measures
 - Types of Acceleration & Industry Considerations
- Quantitative Discussion
 - Time & Schedule Issues
 - Cost & Damages Issues
 - Source & Analysis of the Data Demonstrating Acceleration



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

CABINETS – THINKING INSIDE & OUTSIDE THE BOX

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Cabinets are Made & the Various Cabinet Materials
- The Different Grade Levels of Cabinets
- All About Granite Countertops & How to Identify the Correct Grade for an Estimate
- Dispelling a Few Cabinet Myths



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

DEPRECIATION OF LABOR IN ESTIMATES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State
Presented by Jon Held

- The History & Background of Indemnity
- The Three Methods of ACV by Jurisdiction
- The Three Types of Depreciation
- The Five Methods of Calculating Depreciation
- The Big Question – Can You Depreciate Labor
- Important Case Law on Depreciation of Labor



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

ESTIMATING

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Basic Overview of Property Damage Estimating & Scoping
- How to Support Your Evaluation
- Enhancing Negotiation Techniques
- Evaluating Contractors and/or Public Adjusters' Estimates
- Producing a Rough Order of Magnitude



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

ESTIMATING ACCURATELY - FOLLOW THE PROCESS TO WRITE BETTER ESTIMATES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How to be Better Prepared for Any Site Inspection
- How to Conduct a Thorough Site Inspection
- Steps to Preparing a Rough Order of Magnitude (ROM) & a Detailed Estimate
- The Importance of Both a Self & Peer Review



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

THE FUTURE OF CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Where We have Been, Where We Are & Where We Are Going
- The Cutting-Edge Tools Used Now for Inspection Documentation
- How Carriers are Adapting AI & Technology for the Future



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

INFLATION & SUPPLY CHAIN ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Understanding the Why Behind Supply Chain Issues
- How to Expedite Repairs During Times of Supply Chain Issues
- How to Continue to Write Accurate Estimates & Determine the Period of Restoration During Uncertain Times



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

TOP TEN ERRORS IN BUILDING LOSS ESTIMATES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Identify Commonly Misquoted Building Code References
- A Review of the Top Ten Errors
- How to Properly Associate a Building Code Upgrade Item to an Estimate



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

USING TECHNOLOGY TO IMPROVE COMMUNICATION ON CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How COVID-19 has Affected the Claims Process
- Ways the Industry is Adapting to Account for our Current Challenges
- Technology Available for Detailed Site Inspections, Which Allow In-Depth Desktop Review
- Technology Available for Continued Collaboration on Files
- How the Necessity to Utilize Technology (At This Time) Inspires the Industry Moving Forward



**1 or 2 C.E./
C.L.E. Hours**

To Be Approved

Construction Consulting | Construction Insurance Claims Services

BUILDER'S RISK FUNDAMENTALS 101

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Case Studies Based on Actual Claims
- Property Coverage Basics
- Examining Physical Damage Claims, Time Element Claims, Business Interruption & Rental Loss
- Reviewing the Fundamentals of Builder's Risk Claims
- What Insurance Companies Need to Know About Project Schedules & How Business Interruptions Come into Play



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Insurance Claims Services

BUILDER'S RISK NEXT LEVEL 201

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A Review of the Basics of Builder's Risk from Builder's Risk 101
- The Importance of Early Claim Involvement
- Schedules & Delays
- Claim Costs: Valuation Issues, Delay Costs & Extended General Conditions & Claim Cost Analysis



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Insurance Claims Services

BUILDER'S RISK 301

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A Recap of Builder's Risk Claims
- The Importance of Reaching a Mutual Agreement in Scope
- A Deeper Dive into Delay Analysis



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Insurance Claims Services

BUILDER'S RISK & DELAY CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Contrast Property Damage & Builder's Risk Claims Including Builder's Risk Coverage Issues
- Develop Strategy to Work with Insured to Set Expectations & Document Repair Scope of Work Including Project Schedules & Terms
- Analyze Schedule & Project Data to Determine the Period of Repair vs. Period of Delay
- Evaluate the Claimed Loss



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Insurance Claims Services

BUILDER'S RISK FUNDAMENTALS & ANALYZING THE CLAIM

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Property Coverage Basics for Builder's Risk
- Time Elements Coverage Basics
- Problems & Coverage Disputes
- Claims Review Process



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Insurance Claims Services

BUILDER'S RISK POWER HOUR – RENEWABLE ENERGY PROJECTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Renewable Energy Projects & Losses
- Builder's Risk Best Practices
- Schedule Delay Analysis
- Relevant Legal Issues



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Scheduling & Planning

CONCEPTS IN CONSTRUCTION SCHEDULING & PROJECT DELAYS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Construction Scheduling Concepts & Best Practices
- Causes & Classification of Construction Delays
- Non-Excusable (& Non-Compensatory) Delays
- Excusable & Compensatory & Non-Compensatory Delays
- Acceleration



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Scheduling & Planning

CPM SCHEDULING & DELAY CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Basic Overview of CPM Scheduling
- Discuss Analyzing & Resolving Delay Claims
- Discuss Analyzing & Resolving Disruption & Impact Claims
- Examine Schedules & Claims Analysis
- Topics Include Using, Preparing & Defending Construction Schedules
- Understanding Delay Claim Methodologies



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Scheduling & Planning

OPERATIONAL NUANCES WITH CONSTRUCTION SCHEDULES USING MICROSOFT PROJECT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Notable Software Limitations
- Project & Software Settings
- Tips for the Scheduling Update Process
- An Overview of Available Schedule Analysis Tools



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Surety

CONSTRUCTION SCHEDULING & ANALYSIS

Presented by Richard Sexton

- Basics of Scheduling, Time, Resource, Risk & Quality Management
- Definition of Terms Used Throughout the Planning & Scheduling Process of a Construction Project
- Useful for Individuals Practicing in Construction Law and/or Management



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Surety

MANAGING TIME RELATED RISK: CONSTRUCTION DOCUMENTATION, SCHEDULING & ANALYSIS

Presented by Richard Sexton

- How Risk is Managed
- Time Related Risks
- Who Owns the Risk



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Surety

SURETY BONDS & CLAIMS - GET IN THE KNOW

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Top Benefits of Bonding, Including Cost & Risk Mitigation
- An Overview of the Claims Process
- Tips for Communicating with Your Surety
- Key Steps to Take if a Claim is Made Against You



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Surety

SURETY: COMPLETION COSTS/COMPLETION CONTRACTORS

Presented by Richard Sexton

- Labor & Supply Issues
- Subcontractor Costs “The Why & Potential Solutions”
- Ratification Agreements & Controlling Costs
- Project Completion Solutions & Risks



Cryptocurrency & Digital Assets

iStock™
Credit: Techa Tungateja



1 C.E./
C.L.E. Hour

To Be Approved

Cryptocurrency & Digital Assets

CRYPTO AFTER FTX: WHAT'S NEXT FOR YOUR BUSINESS?

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn About the FTX Saga & Recent Bank Collapses
- Get an Overview of the Evolving Industry Landscape
- Learn About the Resulting Taxation & Financial Reporting
- Understand How Cryptocurrency May Affect Your Business



1 C.E./
C.L.E. Hour

To Be Approved

Cryptocurrency & Digital Assets

THE IMPACT OF CRYPTO BANKRUPTCIES ON THE ROLE OF CEFI, CRYPTO ASSET CUSTODY, REGULATORY ENVIRONMENT & DIGITAL ASSET RISK MANAGEMENT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Basics of Blockchain
- Timeline of Recent the Bankruptcy Wave – From 3Act to Signature Bank
- Roots & Causes of Crypto Bankruptcies (CeFi & DeFi – Where Did All the Money Go?)
- Regulatory Fallout of the Bankruptcy Wave & Structural Changes in Digital Asset Industry & New Industry Practices
- A Heightened Focus on Risk Management & Market Integrity



1 C.E./
C.L.E. Hour

To Be Approved

Cryptocurrency & Digital Assets

THE DALI PERSPECTIVE: UNDERSTANDING THE CRYPTO LANDSCAPE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Facing the Crypto Facts & Fears
- Learn About the Crypto Analysis, Negotiation / Settlements & Resulting Taxation Issues
- Learn About NFT Valuation Considerations
- What 'Broke' with FTX & What We Can Learn From the:
 - Lack of Governance
 - Questionable Transfers
 - Questionable Use of Funds



Cyber Security Consulting & Digital Investigation



**1 C.E./
C.L.E. Hour**

To Be Approved

Cyber Security Consulting & Digital Investigation

HACKING INTO CYBER CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Types of Cyber Claims
- Similarities & Differences Between Cyber & Non-Cyber Claims
- How Business Interruption is Calculated on Cyber Claims



1 CPD Hour

To Be Approved

Cyber Security Consulting & Digital Investigation

SEARCHING & ANALYTICS

With 6-Weeks' Notice, CPD Credits Can Be Arranged

- dtSearch Overview
- Searching Best Practices
- Threading, Near-Duplicate Identification, Language Identification
- Name Normalization, Clustering, Categorization & CAL
- Dynamic Data Visualization



**C.E./C.L.E. Hours
Available**

To Be Approved

Cyber Security Consulting & Digital Investigation | Digital Forensics Services

DIGITAL FORENSICS: WHY IT MATTERS TO ADJUSTERS & ATTORNEYS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Digital Forensics
- How Digital Forensics Provides the Context for the Event
- Why Data Logs Matter
- The Five Phases of Digital Forensics



**1 C.E./
C.L.E. Hour**

To Be Approved

Cyber Security Consulting & Digital Investigation

DIGITAL FINGERPRINTING: EMERGING TRACKING TECHNOLOGY PRIVACY & LEGAL CONSIDERATIONS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Overview of Tracking Technology
- Understanding of Related Current Tracking Technology Litigation
- Understanding the Implications of Digital Fingerprinting



**1 C.E./
C.L.E. Hour**

To Be Approved

Cyber Security Consulting & Digital Investigation | eDiscovery Consulting Services

BIG DATA REVIEW & MANAGEMENT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What Is Big Data
- Gathering Data & Types of eDiscovery Review
- Forensic Accounting Example



1 CPD Hour

To Be Approved

Cyber Security Consulting & Digital Investigation | eDiscovery Consulting Services

eDISCOVERY WORKFLOW CONSIDERATIONS

With 6-Weeks' Notice, CPD Credits Can Be Arranged

- Collection Best Practices
- Production Best Practices
- Templates & Automation for Efficient Review
- The Importance of Early Review Strategy



1 CPD Hour

To Be Approved

Cyber Security Consulting & Digital Investigation | eDiscovery Consulting Services

INTRODUCTION TO eDISCOVERY

With 6-Weeks' Notice, CPD Credits Can Be Arranged

- Introduction to Document Review Platforms
- Metadata & What is Possible
- Refining your Review Population
- Considerations When Selecting a Review Platform

A blue-tinted background image featuring a financial chart. The chart includes a candlestick pattern in the lower half and several overlapping line graphs (solid and dashed) with circular markers in the upper half, all set against a grid.

Economic Damages & Valuations



**1 C.E./
C.L.E. Hour**

To Be Approved

Economic Damages & Valuations

BUSINESS VALUATION 101 - HOW TO SPEAK TO YOUR CLIENT ABOUT THE VALUE OF THEIR BUSINESS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Documents Necessary for a Valuation
- How do you Value a Business
- Applying the Correct Valuation Approach
- Refuting Valuation Approaches



**1 C.E./
C.L.E. Hour**

To Be Approved

Economic Damages & Valuations

CALCULATING ECONOMIC DAMAGES IN WRONGFUL TERMINATION IN CLASS ACTION CASES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Determining the Lost Earnings Rate
- Determining the Expected Job
- Search Period for Alternate Employment
- Determining Mitigation Earnings in Alternate Employment
- Present Value Calculations



**1 C.E./
C.L.E. Hours**

To Be Approved

Economic Damages & Valuations

EXCESS SOCIAL INFLATION IN EUROPE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn About Claim Inflation Linked to:
 - Economic Inflation
 - Claim Fraud
 - Social Inflation in Europe



**1 C.E./
C.L.E. Hour**

To Be Approved

Economic Damages & Valuations

HOW TO OPEN THE GATE OR KEEP IT CLOSED: EXPERT TESTIMONY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Discussion of How the Trial Courts Act as a Gatekeeper to Allow or Exclude Expert Testimony
- Expert Testimony Red Flags
- What is the Ladder of Speculation?
- How Damages Can Be Triangulated
- Advice for Choosing Experts & A Discussion of the Federal Laws Regarding Expert Testimony



**1 C.E./
C.L.E. Hour**

To Be Approved

Economic Damages & Valuations

MARITAL STANDARD OF LIVING (MSOL) – CHERITON & ACKERMAN

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- California Family Code Section 4320 & 4330
- MSOL Calculations Based on Five Different Scenarios
- Common Variations of Adjustments for Housing Expenses
- A Discussion of Consumer Price Index & Inflation



**1 C.E./
C.L.E. Hour**

To Be Approved

Economic Damages & Valuations

REDUCING BIAS IN BUSINESS VALUATION ENGAGEMENTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Bias & Why it Matters to Financial Professionals
- The Listed Industry Professional Standards
- What is an Anchoring Bias
- What is an Engagement Bias



**1 C.E./
C.L.E. Hour**

To Be Approved

Economic Damages & Valuations

WINERY CLAIMS: DON'T MAKE POUR DECISIONS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Develop Enough Technical Knowledge to Understand the Nuances of Winery Losses
- Learn Tips for Handling a Large Complex Loss Involving a Niche Category of Loss
- Address Resolve Valuation Issues on Winery Losses by Better Understanding What Stage of Process the Damaged Goods Were at Time Damaged
- Review Strategies for Avoiding the Most Common Mistakes in Valuation Involving a Winery Loss



Enviromental, Health & Safety



8 C.E. Hours

To Be Approved

Environmental, Health & Safety

8-HOUR CONFINED SPACE ENTRY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Definition of Confined Space & Permit Required Spaces
- Discuss the Hazards of Confined Spaces
- Examine Confined Space Entry Permits
- Review PPE Used for Confined Space Entry



8 C.E. Hours

To Be Approved

Environmental, Health & Safety

8-HOUR EMPLOYEE ENGAGEMENT & INTERVENTION FOR JOB-SITE SAFETY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Advantages of Positive Safety Intervention & Engagement
- Effective Hazard Identification Techniques
- Reasons for Non-Engagement of Employees Relating to Safety
- Promoting Effective Intervention



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

ALCOHOL EXCESS & ACCESS: DRAM SHOP & SOCIAL HOST LIABILITY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Clinical Effects of Alcohol
- Interpretations of Alcohol Test Results
- A Case Study Involving Alcohol & Test Results



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

BIOHAZARDS: BLOOD, SWEAT & TEARS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What Are Biohazards
- What Are Bloodborne Pathogen Biohazards
- What Are Microorganism Biohazards
- What About Mold & Its Effect On Humans



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

CANNABIS – AN OVERVIEW: ABSORPTION, EFFECTS, DETECTION & INVESTIGATIONS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- An Overview of Cannabis & THC
- Absorption, Distribution, Metabolism & Excretion
- Differences Between Smoking/Vaping & Edibles
- Why Detection of Metabolites Persists Beyond Impairment
- Grow Operation Investigations



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

COMMONLY MISUNDERSTOOD HAZMAT REGULATORY STANDARDS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learning About Hazardous Building Materials at Claim Sites
- Learning About Supposed Bans Regarding Hazardous Materials
- Who is Required to Evaluate the Presence of Hazardous Materials and/or Hazardous Conditions



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

CORONAVIRUS ASSESSMENTS: THE SCIENCE OF TRANSMISSION & SPREAD

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What A Pandemic is & Who We Rely on for Legitimate Information
- The Issues Our Clients Are Dealing With
- Site Testing & Who Should Write Protocols
- The Important Difference Between Cleaning & Decontamination



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

CRUISING THROUGH YOUR RISKY BUSINESS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Disaster Planning
- Emergency Response
- Claim Scenario from Notification to Restoration
- An Overview of the Industry Standards
- Recent Case Law & Precedents



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

DISASTER SITE SAFETY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- 1st & 2nd Responder Duties
- Disaster Site Classification
- Identifying Safety Hazards
- Mitigating Injury Risk
- Protective Equipment Overview
- Psychology of Disaster Sites



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

ENERGY STORAGE – THE KEY FACTOR IN POWER LOSSES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Current State of Energy Production – Green & Other
- How Energy Storage Issues Contributed to the Texas Extreme Cold Weather Outages
- How Energy is Stored With Today's Technology



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

ESTIMATING TIME OF MOLD GROWTH

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Understand How to Handle Losses Involving Mold
- The Science Behind Fungal Dating & Why It Is Important
- The Process of Fungal Growth
- Understanding Collection Procedures for Mold Samples



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

ENVIRONMENTAL CONSIDERATIONS IN THE CLAIMS PROCESS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- IIRC Procedural Standards Related to Damage Assessments Involving Regulated, Hazard Materials & Mold on Claim Sites
- EPA Regulations Regarding Where Regulated Materials May Exist & Will Be Disturbed on Claim Sites
- Commonly Encountered Hazardous Building Materials on Claim Sites
- Assessing Potential Environmental Hazards Through Sampling on Claim Sites



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

ENVIRONMENTAL CONSIDERATIONS ON BUILDING OPERATIONS & POTENTIAL PROPERTY CLAIMS RELATED TO RE-OCCUPANCY

[With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State](#)

- Water Systems & Potential Contamination
- Heat, Vent & Cooling Systems & Indoor Mold Issues
- Other Hazardous Materials to Consider:
 - Asbestos
 - Lead
 - PCBs



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

ENVIRONMENTAL, HEALTH & SAFETY ISSUES WITH BUILDER'S RISK

[With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State](#)

- Fire Loss Case Study
- Physical Hazards from Fire Damage
- Physical Hazards from Water Damage
- Potential Environmental Impacts to Projects
- Preventative Measures



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

FENTANYL & CARFENTANIL SITE REMEDIATION

[With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State](#)

- An Introduction to a New Hazard
- What the Physical Risks Are & How to Identify Potentially Contaminated Sites
- How Testing is Completed
- The Abatement Process



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

FINDING YOUR INDUSTRIAL HYGIENE RHYTHM

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Understand More About Industrial Hygiene & Industrial Hygienists
- Know Which Type of IH Expert You Might Need & Why
- What is Needed as Part of Defensible Scientific Approach to Exposure & Risk Assessments
- The Value of Establishing Expectations Before You Start



**C.E./C.L.E. Hours
Available**

To Be Approved

Environmental, Health & Safety

FOOD FORENSIC SAFETY: IT'S NOT ALWAYS A GUT FEELING

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

Presented by Allison Stock, PhD, MPH, MS

- What are Disease-Causing Microorganisms & Pathogens
- The Top 5 Pathogens that Cause Food Illnesses
- The Main Types of Food borne Illnesses
- The Best Methods of Preventing Foodborne Illnesses



**C.E./C.L.E. Hours
Available**

To Be Approved

Environmental, Health & Safety

IMPAIRED DRIVING: CANNABIS & ALCOHOL

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Cannabis Affects Driving
- The Ways Cannabis or Alcohol Impairment May Be Measured
- The Differences Between Alcohol & Cannabis Impairment



32-Hour Course

To Be Approved

Environmental, Health & Safety

LEAD PAINT REMOVAL (AMPP C3)

- How to Protect Workers
- Examine Environmental Compliance
- Hands-On Workshops
- Lead & Other Toxic Materials Current Legal & Regulatory Environment
- Review Risk Management for Workers, the Public & Environment
- To receive credit, participants must attend all 32 course hours and attain a 70%+ score on the exam



**C.E./C.L.E. Hours
Available**

To Be Approved

Environmental, Health & Safety

LEGIONELLA CLAIMS – WHAT YOU NEED TO KNOW

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Rise of Legionella Claims in Recent Years
- ASHRAE Standards & Guidelines
- Common Issues We See in Legionella Claims
- Methods Used to Determine Cause & Origin
- Overview of Repair & Maintenance
- Preparation of Compliance/Operating Documentation
- Areas of Subrogation (Related to Cause)
- Contaminants Related to Mold & Microbial Matter Associated with Drinking Water Systems



**C.E./C.L.E. Hours
Available**

To Be Approved

Environmental, Health & Safety

MANAGING MOLD ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Mold
- Types of Mold & Mold Misconceptions
- Mold Testing & Remediation
- Who Should Write the Protocol



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

NAVIGATING WEARABLE WORKER SAFETY TECH: WHERE WE STAND & WHERE WE ARE HEADED

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Roles & Capabilities of Wearable Safety Technologies & Devices
- Already Wearable Technologies
- Where Wearables Might Be Headed
- How They Work in Alignment With AI, CCTV & Proximity Sensors



**10-Hour
Course**

To Be Approved

Environmental, Health & Safety

OSHA 10-HOUR CONSTRUCTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Construction Industry Health Hazards
- Personal Protective Equipment Overview
- Review OSHA's Construction Focus Four



8-Hour Course

To Be Approved

Environmental, Health & Safety

SUPERVISOR/COMPETENT PERSON TRAINING REFRESHER COURSE FOR DELEADING/ HAZARDOUS COATINGS REMOVAL ON INDUSTRIAL & MARINE STRUCTURES (AMPP C5)

- Refresher Course for AMPP C3 Training
- An Overview of OSHA & EPA Regulations
- Review Competent Person Duties & Responsibilities



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

THE USE OF BIOCIDES FOR INDOOR MOLD CONTROL

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Understand Biocides & Their Usage With Controlling Harmful Microorganisms
- Understand the Impacts of Mold, Fungi & Their Byproducts in Mycotoxins
- Learn About Common Biocides Utilized for Indoor Mold Control
- Understand Exposures Associated With Biocide Usage



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

THE TOP TEN ENVIRONMENTAL ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Property vs. Environmental
- Fire Damage to Buildings Impacting Slabs
- Emergency Response vs. Management
- Offsite vs. Onsite Allocation
- Subrogation
- Professional Liability Claims & Reducing Risk
- Professional's Contract
- Clearly Documenting Who the Client is
- Communicating the Status of Cleanup
- Consistent Report Language that is Vetted



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

VAPOR INTRUSION – EVALUATING AIR QUALITY IMPACTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Due Diligence (ASTM) Standards & State Risk-Based Assessments
- Driving Forces Behind Vapor Intrusion Evaluations
- Impacts on Air Quality Within Structures from Soils/Groundwater Contamination
- Sampling & Assessment Methodologies
- How the Cause & Origin of Contamination is Determined
- Remediation Design & Corrective Action



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

WATER QUALITY – A LOCAL, REGIONAL & NATIONAL ISSUE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Media Attention Surrounding Water Quality Issues
- How Water Quality is Being Impacted by Chemical & Biological Contamination
- Effects of Lead/*Naegleria Fowleri* on Water Quality
- Changes in Standards & Regulations
- Assessments/Sampling Requirements
- Where We Are Encountering Water Pollution Claims



**C.E./C.L.E. Hours
Available**

To Be Approved

Environmental, Health & Safety

WET & WILD: MOLD & LEGIONELLA

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What Is Mold & Legionella
- Types & Environments of Mold & Legionella
- Mold & Legionella Myths Dispelled
- Proper Protocols for Mold Remediation & Legionella Prevention



**C.E./C.L.E. Hours
Available**

To Be Approved

Environmental, Health & Safety

WHAT IS THIS THING CALLED INDUSTRIAL HYGIENE?

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Industrial Hygiene
- What do Industrial Hygienists do
- What are Major IH Concerns in E-Waste Recycling
- What Do Employers Need to Do to Protect Their Employees



**1 or 2 C.E./
C.L.E. Hours**


To Be Approved

Environmental, Health & Safety

WILDFIRE SMOKE DAMAGE: WHERE THERE IS SMOKE, THERE IS NOT ALWAYS DAMAGE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Smoke
- What Are Some Potential Hazardous Constituents in Smoke
- What to Look for in a Wildfire Smoke Investigation



Equipment Consulting



**C.E./C.L.E. Hours
Available**

To Be Approved

Equipment Consulting

DATA CENTER CATASTROPHE: MY DATA IS GONE!

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Gain an Understanding of IT & the Key Types of IT Structures
- Why a Technical Evaluation of an IT Claim is Important
- The Necessary Steps to Evaluate an IT Claim



**2 C.E./
C.L.E. Hours**

To Be Approved

Equipment Consulting

DATA CENTERS - UNDERSTANDING THE TECHNOLOGY & SOLVING THE UNIQUE CHALLENGES OF DATA CENTER CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Overview of Data Centers
- Key IT Systems (i.e., Servers, SANs, Network Gear, VOIP, Firewalls)
- Data Center Infrastructure (i.e., UPS, HVAC, Cabling, Structure, Fire Suppression)
- Data: Storage, Backup Sites, Lost Data, Data Recovery
- Typical Insurance Perils, Issues & Solving the Unique Challenges for each Peril:
 - Fire Damage & Soot Contamination
 - Water (Top Down & Submersion)
 - Humidity
 - Power Outages
 - Over Temperature Claims
- Inventory, Configuration & Replacement Cost Valuation (Configuration Means Everything!)
- Case Studies



**1 C.E./
C.L.E. Hour**

To Be Approved

Equipment Consulting

LITHIUM BATTERY RISK EVALUATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Battery Basics
- Risks & Common Failure Conditions & Mitigation
- Standards, Codes, Testing, Requirements
- Evaluation of Battery Systems & Facilities



**C.E./C.L.E. Hours
Available**

To Be Approved

Equipment Consulting

PRODUCTION EQUIPMENT CATASTROPHES: DAMAGE ASSESSMENT & MITIGATION OF DOWNTIME

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Mitigation of the Overall Loss
- Water Contamination Assessment
- Fire/Soot Assessment
- Replacement Cost Determination
- Cost of Daily Lost Production
- Notable Production Equipment Loss Examples



**1 C.E./
C.L.E. Hour**

To Be Approved

Equipment Consulting

SEMICONDUCTOR CLAIMS: LITTLE CHIPS CREATING BIG PROBLEMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Wafer Fabrication Cleanrooms
- Hazards in Wafer Fabrication
- Semiconductor Case Studies



**2 C.E./
C.L.E. Hours**

To Be Approved

Equipment Consulting

WHY LARGE LOSSES AT HOSPITALS ARE UNIQUE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Why the Type of Hospital Matters
- How Bottleneck Losses Can Impact the Entire Hospital
- How Hospital Losses Are Measured
- Methods to Continue Services After a Major Event



ESG & EHS Digital Solutions



**1 C.E./
C.L.E. Hour**

To Be Approved

ESG & EHS Digital Solutions

SUSTAINABLE SUPPLY CHAIN – THE ESG RISKS & OPPORTUNITIES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn:
 - About the Opportunities Inherent in Both the Supplied & Purchasing-Company
 - Functions & Their Importance
 - What Makes a Sustainable Supply Chain
 - What Risks to Manage, including Those Tied to Scope 3 Reporting
 - How to Measure Success, as well as Improve Compliance & Transparency
 - What Opportunities & Benefits Exist Both Upstream & Downstream from a Competitive & Sustainability Perspective



Ethics



**1 C.E./
C.L.E. Hour**

To Be Approved

Ethics

A FULL COURT PRESS ON ADJUSTER ETHICS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Basketball Ethical Failures & How We Can Avoid Being an Ethical Failure
- The Players on a Basketball Team & How They Relate to a Claims Team
- The Rules of Basketball & How They Related to the Adjuster Regulations & Rules
- What a Point Guard Does & How It Relates to a Field Adjuster on a Large Loss
- How the Events of a Game Relate to the Claims Cycle
- 3 Case Study Poll Questions on Ethical Dilemmas



**1 C.E./
C.L.E. Hour**

To Be Approved

Ethics

ETHICAL FITNESS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

What if there was a systematic process that could help us make better ethical decisions? This 60-minute session will help adjusters and legal professionals better understand and handle ethical dilemmas. The session will cover:

- How to Distinguish Right vs. Wrong from Right vs. Right Ethical Issues
- Learn the Types of Right vs. Right Choices for Ethical Issues
- Learn the Types of Methods to Think Through Right vs. Right Issues
- The Key Steps to Handling Ethical Dilemmas



**1 C.E./
C.L.E. Hour**

To Be Approved

Ethics

GOLF & ETHICS IN THE INSURANCE WORLD

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Why Strong Ethics Matter in Golf & Adjusting
- Why Golf Equipment Matters & Why the Tools in Your Ethical Toolbox Matter
- How Golf Course Management Applies to Adjusting
- Why Good Golfers & Adjusters Know & Follow the Rules



**1 C.E./
C.L.E. Hour**

To Be Approved

Ethics

HOW FOOTBALL CAN TEACH ADJUSTERS GOOD-FAITH CLAIMS-HANDLING SKILLS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A Review of Ethical Failures & Their Commonalities
- The Top 3 Things We Can Do to Avoid Ethical Failures
- How A Football Metaphor Can Assist Claims Pros to Have Stronger Good-Faith Claims-Handling Skills
 - Avoid Fumbles & Interceptions
 - Know the Playbook
 - Follow the Rules
- 3 Case Studies to Illustrate the Session Lessons



Fiduciary Services - Receiver, Assignee, Trustee



**C.E./C.L.E. Hours
Available**

To Be Approved

Fiduciary Services - Receiver, Assignee, Trustee

FIRST DAYS' CHECKLIST FOR RECEIVERSHIPS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- An Overview of the Receiver's Checklist for New Appointments
- Tips for Effectively Utilizing the Checklist
- Important Steps & Actions Included in the Tool
- How the Actions in the Checklist Help Avoid Top Mistakes



**C.E./C.L.E. Hours
Available**

To Be Approved

Fiduciary Services - Receiver, Assignee, Trustee

FRAUD RECOVERIES IN RECEIVERSHIP & BANKRUPTCY CASES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Types of Fraud Related to Receivership & Bankruptcy Cases
- Best Practices for Fraud-Related Matters
- An Overview of Different Types of Litigation Claims



**1 C.E./
C.L.E. Hour**

To Be Approved

Fiduciary Services - Receiver, Assignee, Trustee

WHO, WHAT, WHEN, WHERE & WHY (OR WHY NOT) OF RECEIVERSHIPS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is a Receiver
- Why & When
- Key Components of a Receivership Order



Fire Origin & Cause



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

COMMON MISCONCEPTIONS REGARDING THE DISPOSAL OF FIRE DEBRIS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- NFPA 921 – How It Applies to Fires Caused by Fire Debris
- The Statistics on Fires Caused by Improper Handling of Fire Debris
- The Common Safety Warnings on Charcoal Packaging
- The Basic Safety Measures Involved in Disposing of Fire Debris
- Case Study of the Disposal of Fire Debris



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

THE DOS & DON'TS OF FIRE INVESTIGATIONS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- An Overview of NFPA 921
- Why the Scientific Method Matters
- Avoiding Bias
- Why 'Delivering the News' is Important



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

ELECTRIC SPACE HEATERS – A HIDDEN HAZARD

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Types of Space Heaters
- Components of Space Heaters
- Recalled Space Heaters
- Subrogation Tips



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

FACT OR FICTION – CAN YOU TRUST YOUR FIRE INVESTIGATOR’S REPORT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What NFPA 921 is & Why It is Important to All Fire Investigations
- How the Scientific Method Applies to Fire Origin & Cause
- What Expectation & Confirmation Bias Are
- Why Collaboration is Important
- Why Technical Peer Reviews Matter



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

FIRE SUPPRESSION SYSTEMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn About Fire Suppression System Types, Components & Installation
- Typical Failures
- Troubleshooting & Problem Prevention
- Related Building Code Issues
- Subrogation Tips



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

FIREPLACE FIRES – WHEN A FRIENDLY FIRE BECOMES UNFRIENDLY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn the Types of Fireplaces in Structures
- Learn the Components of Fireplaces
- Learn the Importance of Building Codes & Manufacturer Installation Requirements
- Learn the Common Fireplace & Heating Appliance Installation Errors



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

GAS FED FIRES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Key Components of Grills & Grill Safety
- Understanding the Dangers of Grills
- Case Studies from Live Burns on Gas Grills
- Corrugated Stainless Steel Tubing (CSST) & Why Bonding Matters



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

HOW TO PROPERLY PREPARE FOR A FIRE EXPERT DEPOSITION & LITIGATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Basic Understanding of Fire Cause Analysis
- Develop Defensive Subrogation Issues Involving Fire Related Claims
- What is a Fire Expert
- NFPA Codes/Guidelines
- A Review of a Case Study



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

OUTDOOR FIRES - LIABILITY & SAFETY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A Common Scenario of An Accelerant Poured on Open Flames
- The Top Liability Questions Involving Floating Embers
- Key Indications Used to Determine If Proper Safety Protocols Were Followed
- Case Studies from Live Burns on Outdoor Fires & Flame Jetting



**1 C.E./
C.L.E. Hour**


To Be Approved

Fire Origin & Cause

OUTDOOR FIRES: TOO CLOSE FOR COMFORT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- NFPA 921 – How It Applies to Outdoor Heater Fires
- The Statistics on Heater Fires
- The Common Safety Warnings on Heaters
- How to Safely Use Outdoor & Indoor Heaters
- Case Study of an Outdoor Heater Fire & Live Burn Lessons



Forensic Accounting



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

BASICS OF INCOME LOSS – HOTEL LOSS SCENARIO

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Business Interruption (BI) Basics
- BI Methodologies
- Case Studies: Basic Hotel & High-End Hotel Loss



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

BREWS, BORDEAUX & BUSINESS INTERRUPTED

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Determining Issues & Therefore Costs for Unique Industries
- Valuation of Goods in Different Stages of the Sales Process as well as the Valuation for Goods That Are Not Easily Replaceable
- Calculating the Separate Measurements for Loss of Inventory as well as Loss of Business Income While Avoiding Duplication
- Potential Risks Throughout the Manufacturing & Selling Process from Environmental Health & Safety Factors



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

CONTINGENT BUSINESS INTERRUPTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Key Terms in Contingent Business Interruption Losses
- Scenarios of Contingent Business Interruption
- How to Calculate Contingent Time Element Losses
- A Case Study to Illustrate Contingent Business Interruption



**1 or 2 C.E./C.L.E.
Hour**

To Be Approved

Forensic Accounting

CONTINGENT BUSINESS INTERRUPTION LOSSES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Contingent Business Interruption Factors
- How a Rough Order of Magnitude is Created for a Contingent BI Loss
- What About Extra Expenses



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

CONTINGENT TIME ELEMENT & RELATED ISSUES: WHAT YOU NEED TO KNOW

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Key Definitions & Scenarios of Contingent Claims
- The Methods of Contingent Time Element Calculations
- The Documents to Collect to Determine the Damages



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

CONTINGENT TIME ELEMENT ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Time Element & Contingent Time Element Defined
- Coverage Overview
- Scenarios of Contingent Time Element Losses
- Case Study



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

COVID-19: PARDON MY BUSINESS INTERRUPTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Basics of Business Interruption (BI)
- The Key Terminology of BI Language in Policies
- The Current Thoughts on Retroactive Laws & Policy Changes



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

CYBER CLAIMS GONE VIRAL

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A History of Cyber Insurance
- Types of Cyber Claims
- Top 3 Cyber & Business Interruption Measurement Issues
- Importance of a Technical Review of the Cyber Loss



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

DEALING WITH RISING PRICES & SUPPLY CHAIN ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Better Understand the Causes Behind Supply Chain Issues & Delays
- Learn the 'Why' Behind the Price Increases Across the Board for Labor & Materials
- Tips for Dealing with Both Inflation & Supply Chain Issues to Underwrite & Estimate More Accurately



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

DELAY IN COMPLETION LOSSES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Identifying the Key Issues in Measuring Delays
- What Documents to Ask For
- Why Collaboration is Crucial to an Amicable Resolution
- A Case Study Explained



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Accounting

EMPLOYEE DISHONESTY LOSSES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Elements of Employee Theft
- Types of Employee Theft Schemes
- Internal Controls
- Indicators of Potential Internal Fraud



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Accounting

FINANCIAL STATEMENTS 101 FOR ATTORNEYS & THE ROLE OF THE FINANCIAL EXPERT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Income Statements & Balance Sheets
- Statement of Cash Flows
- Journal Entries
- Financial Statement Services
- Determining the Lost Earnings Rate



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

FORENSIC ACCOUNTING & FINANCIAL INVESTIGATIONS: THE LAYERED APPROACH

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- An Overview of the Forensic Methodology to:
 - Help Balance Client Expectations
 - Determine the Appropriate Level of Service Needs
- How to Communicate the Costs of Continuing the Analysis Against the Anticipated Benefits



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Accounting

FRAUD IN FINANCIAL STATEMENTS & THE AUDITOR'S ETHICAL RESPONSIBILITIES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Principles of Audits
- The Multiple Purposes of Audits
- The Importance of the Auditor's Independence
- Who is The Association of Certified Fraud Examiners (ACFE)



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Accounting

HOME ALONE: FINANCIAL FRAUD IN A WORK FROM HOME WORLD

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Fraud Insights from Experts with FBI & IRS Experience
- How to Maintain Good-Faith Claims-Handling While Applying Professional Skepticism
- Understanding the Nuances of Fraud in a Work from Home Culture



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Accounting

INTRODUCTION TO BUSINESS INTERRUPTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What Business Interruption Is & Its Components
- Key Questions to Ask the Insured
- Important Documents to Ask For
- The Formula for Business Interruption & the Interplay Between Business Interruption, Extra Expense & Property Damages



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

LAW FIRM BUSINESS INTERRUPTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How to Determine the Realization Rate & Billing Average
- Learn:
 - About Projected Billing Hours & the Firm's Ability to 'Make Up' Hours
 - Why an Accurate Determination of Loss is Important
 - About Saved (i.e., Non-Continuing) Expenses & Extra Expenses
 - Learn the Law Firm Business Interruption Framework
 - Learn How to Navigate the Complexities of Negotiation
- The Wage Loss Labyrinth: Negotiating Settlement by Separating Truth from Exaggeration
- Understand the Implications of Sound Coverage Analysis
- Appreciate the Science of Calculating Multi-Faceted Economic Damage Claims



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

THE LAW OF FRAUD & THE ROLE OF THE FORENSIC ACCOUNTANT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Types of Fraud
- Fraud Red Flags & Detection
- How Forensic Accountants Determine Potential Fraud
- Fraud Laws



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Accounting

MARINE CLAIMS & BUSINESS INTERRUPTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn How We Can Help Measure the Damages on Marine Losses
- Learn the Four Types of Open Cargo Stock Throughput (Inventory) Losses
- Learn the Two Types of Marine Time Element Claims
- Learn About Hull & Marine Liability Claims



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

NAVIGATING BUSINESS INTERRUPTION CLAIMS THROUGH RIOTS & CIVIL UNREST

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Complex Issues Associated with Property Damage, Riots, Terrorism, Event Cancellation & Civil Authority Complications to a Bar
- Quantum Impact in a Fluid Environment
- The Impact on a Covered Loss Extending the BI Period
- Determining If/When Multiple Events Are One or More Claims



**C.E./C.L.E. Hours
Available**


To Be Approved

Forensic Accounting

OUT OF SIGHT INVENTORY LOSSES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn About the Different Accounting Types of Inventory Systems
- Learn About the Different Types of Inventory
- Learn About all the Accounting Records & the Importance of Shrinkage, Obsolescence & Seasonality



Forensic Architecture

iStock™

Credit: Anna Linda Knoll

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**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Architecture

CONSTRUCTION DEFECT BASICS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How to Identify Defects & System Failures
- Identify Poor Design & Lack of Maintenance Issues
- Be Able to Apply Strategies for Defect Prevention, Discovery & Resolution



1 C.E. Hour


To Be Approved

Forensic Architecture

GEOTECHNICAL FORENSICS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Understand the Science & Art of Geotechnics
- Learn Expert Processes Associated With Investigation of Large-Scale Building Failures
- Utilize Case Studies to Understand the Challenges of Geotechnical Risks



Forensic Engineering



**1 C.E./
C.L.E. Hour**

Forensic Engineering

GROUND VIBRATION ATTENUATION RATE DUE TO BLASTING IN SOUTH FLORIDA

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Local Residents' Concern with the Blasting
- Florida Regulations
- Blasting Mine Data Explained
- An Application to Vibration Analysis, Plumbing & Sprinkler Systems



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering

HOW EXPERTS OPINE ON THE STANDARD OF CARE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Discovery & Fact Finding
- Basis for Engineering Arguments in Expert Reports:
 - Standard of Care
 - Engineering Fundamentals
 - Engineering Code & Standard



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Engineering

MAJOR EARTHQUAKES: WHAT TO EXPECT DURING & AFTER SEISMIC EVENTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How the Richter Scale Measures the Release of Energy from the Epicenter
- How to Safely Respond to the Immediate Effects of a Major Earthquake
- How Building Code Seismic Design Elements Help Ensure Structures Are Prepared for Earthquakes



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering

MASONRY WALLS & CRACK EVALUATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Evaluating Cracks to Masonry Walls
- The Causes of Cracks to Masonry Walls
- Interpreting Cracks to Masonry Walls



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering

STUCCO, EIFS & OTHER BUILDING ENVELOPE ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Sources of Moisture Intrusion & the Difference Between Water Resistance & Waterproofing
- Explore Various Waterproofing Methods & Strategies
- Identify the Various Types of Waterproofing Options & the Design Measures Necessary to Prevent Water Intrusion
- The Ramifications of a Failed Waterproofing Strategy



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering

VIBRATIONS CLAIMS – DID YOU FEEL THAT?

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Key Concepts & Why The Early Stages of Construction Matter
- Why the Human Perspective of Vibration Matters
- Examining Direct & Indirect Vibration Damage
- Examples of Typical Failure Modes of Structures Versus Cosmetic Damage
- The Overview of Vibration Claim Basics
- Reviewing Various Methods of Investigating Vibration Claims



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Engineering | Code Upgrade & Compliance

ADA COMPLIANCE & THE ACCESSIBILITY CODE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is the American Disability Act & Why It May Be Important to Your Claim
- How the ADA & Accessibility Code Are Enforced
- Illustrative Case Studies for the ADA & Accessibility Codes



**1 or 2 C.E./
C.L.E. Hours**

To Be Approved

Forensic Engineering | Code Upgrade & Compliance

BUILDING CODE, CODE UPGRADES & LAW & ORDINANCE

Presented by Michael Rimoldi, MPA, CBO, CFM

- Causation Specific Building Code Triggers
- History & Development of the Building Codes
- ICC Building Code Overview
- Navigating the Building Code Library
- Questions to Ask When Confronting Building Code Compliance



**1 or 2 C.E./
C.L.E. Hours**

To Be Approved

Forensic Engineering | Code Upgrade & Compliance

INTERNATIONAL EXISTING BUILDING CODE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Basic Overview of the International Existing Building Code
- How, When & Why to Apply Various Compliance Methods Within the International Existing Building Code
- Case Studies on How the Building Code is Applied on a State & Local Basis



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering | Code Upgrade & Compliance

LAW & ORDINANCE & LEED CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Application of Building Codes to a Loss
- What Triggers Code & Which Codes Apply
- Examining Code Upgrade Claims
- Extensive Use of Case Studies
- Reviewing How to Determine Code Compliance



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Engineering | Code Upgrade & Compliance

PERMIT MY INTERRUPTION: A GUIDE TO PERMITS FOR INSURANCE PROFESSIONALS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A Review of Permit Basics, Cost & Filing Deadlines
- Key Information on Permits
- Examples of Projects Not Requiring a Permit
- The Importance of Properly Performed Inspections & Closing Out Permits



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering | Code Upgrade & Compliance

THE TOP TEN BUILDING CODE QUESTIONS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Historic Events that Led to Building Code Advancements
- A Review of the Top Ten Building Code Questions
- How to Associate a Building Code Upgrade to a Line Item in Xactimate



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering | Premises Liability Evaluations

THE EVALUATION OF SLIP & FALL CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Causes for Slip & Fall Claims: Environmental Factors, Human Factors
- Interaction Between Walkways & a Pedestrian
- Standards for Slip Resistant Floors
- Evaluation Methods of Slip Resistance



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering | Premises Liability Evaluations

PREMISES LIABILITY & GOVERNING PROVISIONS FOR SLIP, TRIP & FALL CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Case Studies & Premises Liability Claim Examples
- Discuss Slip Resistance Measurements & Requirements
- Examine Stairway Construction & Guardrail Requirements
- Identify Legally Compliant & Non-Compliant Facilities
- Overview of Governing Building Codes, Laws, Ordinances & Standards



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering | Premises Liability Evaluations

PREMISES LIABILITY & THE BUILDING CODE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Basics of the Building Code Related to Premises Liability
- Key Events That Led to Better Safety Standards
- Two Major Causes of Premises Liability Claims; Stairs & Poor Lighting



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Engineering | Premises Liability Evaluations

SLIPS, TRIPS & FALLS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

Did You Know Falls Are the Second Leading Cause of Accidental Death?

- Building Code Issues in Slips, Trips & Falls
- The Potential Variables That May or May Not Be Relevant
- Court-Tested Case Study Examples



iStock™

Credit: Oleksandr Todorov

Healthcare Organizational Transformation



**1 C.E./
C.L.E. Hour**

To Be Approved

Healthcare Organizational Transformation

HOSPITALS: UNDERSTANDING THE NEED FOR SYSTEMIC CHANGE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn:
 - The Backdrop Forces Driving the Need for Change
 - Key National Healthcare Trends Affecting the Industry
 - Why Change Can Be Challenging & What Success Requires



**1 C.E./
C.L.E. Hour**

To Be Approved

Healthcare Organizational Transformation

IMPACTFUL HEALTHCARE CASE STUDIES YOU CAN LEARN FROM

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn What the Challenges in These Case Studies Were
- Understand the Solutions Offered to Meet the Challenges
- Gain Knowledge of the Resulting Business Impacts



Human Factors & User Experience



**1 C.E./
C.L.E. Hour**

To Be Approved

Human Factors & User Experience

BEHAVIOR-BASED SAFETY PROGRAM EFFECTIVENESS & CULTURE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Human Behavior & System Performance
- Checklists & System Performance
- Behavior Observation & Management in Safety Systems



**1 C.E./
C.L.E. Hour**

To Be Approved

Human Factors & User Experience

HUMAN FACTORS & DRIVER BEHAVIOR IN MOTOR VEHICLE ACCIDENTS (MVAS)

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Experts Investigate MVAs When Liability is Contested
- The Limitations of Human Factors/Driver Behavior/Traffic Research
- A Review of Peer-Reviewed Published Research That Debunks Myths About Perception-Reaction Time & MVAs



**1 C.E./
C.L.E. Hour**

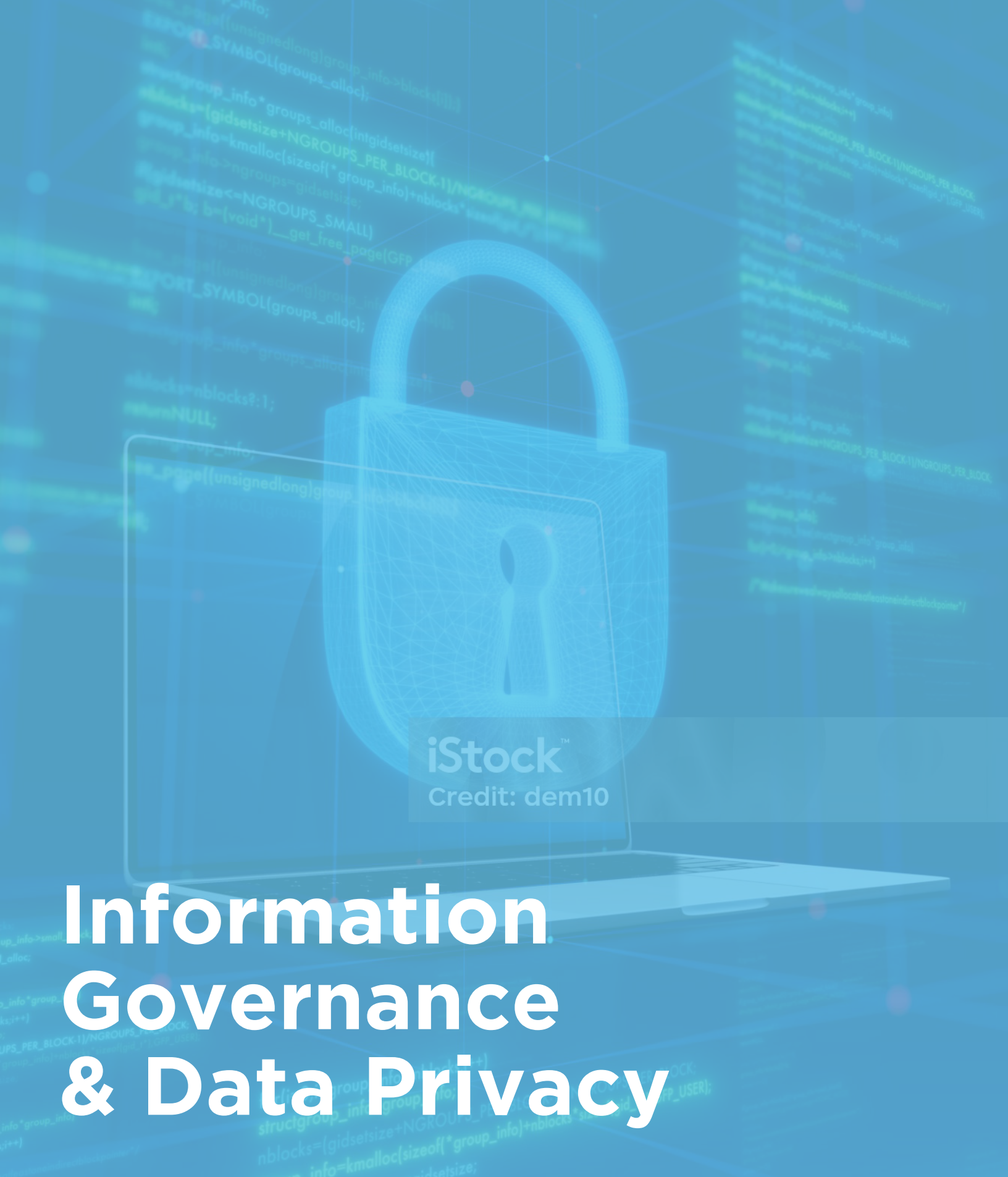
To Be Approved

Human Factors & User Experience

SALIENT HUMAN FACTORS ISSUES IN MOTOR VEHICLE ACCIDENTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Age Human Factors Affect Motor Accident Risks
- How Automation Systems Affect Motor Accident Risks
- How Driver Distraction Affects Motor Accident Risks



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Credit: dem10

Information Governance & Data Privacy



**1 C.E./
C.L.E. Hour**

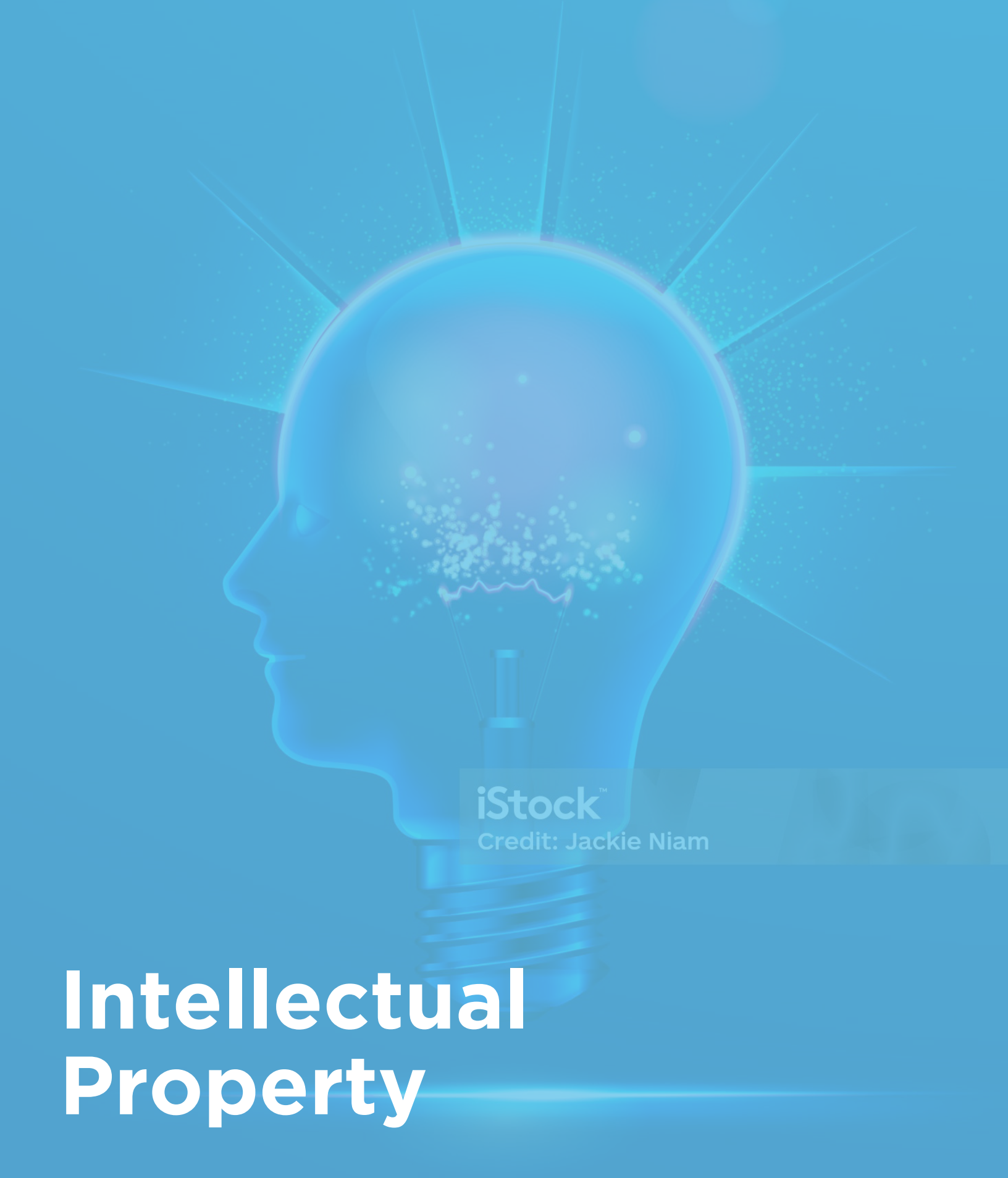
To Be Approved

Information Governance & Data Privacy

DIGITAL FORENSICS & ANALYTIC TECHNIQUES IN REGULATORY & INTERNAL INVESTIGATIONS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn:
 - About the Investigative Data Analytics Process & Methodology
 - How an Effective Compliance Program Can Contribute to a Company's ROI
 - About OCC-Related Strategies (Off-Channel Communications)
 - From a Case Study on Digital Assets Receivership



iStock™

Credit: Jackie Niam

Intellectual Property



**1 C.E./
C.L.E. Hour**

To Be Approved

Information Governance & Data Privacy

IP FINANCE, MONETIZATION & UNDERWRITING

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

In this session, Ocean Tomo's advisory team explores the dynamic landscape of IP Finance markets. This presentation will cover the evolution of these markets, the integration of insurance products, and future projections.

- Learn:

- How IP Finance Markets Have Developed Over Recent Years
- Key Factors Driving IP Marketplace Changes & Impacts on IP Valuation & Liquidity
- Understand the Role of Insurance in IP Finance
- Identify Strategic Opportunities for IP Monetization



Investigations / Compliance Consulting



**C.E./C.L.E. Hours
Available**

To Be Approved

Investigations / Compliance Consulting

PAYCHECK PROTECTION PROGRAM (PPP): FRAUD INVESTIGATIVE TRENDS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Overview of Both Round 1 & 2 of the CARES Program
- Why This is a Target Rich Environment for Fraud
- Techniques Used to Identify Fraud in the PPP Programs
- Various Methods the Government is Using to Attempt to Thwart PPP Fraud



iStock™
Credit: ARMMY PICCA

Investment Banking



**1 C.E./
C.L.E. Hour**

To Be Approved

Investment Banking

INTRODUCTION TO SPECIAL SITUATION INVESTMENT BANKING

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn About:
 - What is a “Special Situation” Transaction & Expertise Required
 - Process Considerations & Typical Timelines for Engagement with an Investment Banker
 - Seller Valuation Considerations & Methods for M&A Transactions
 - Company Financing Considerations & Typical Timelines



Investor Services

iStock™
Credit: ARMMY PICCA



**1 C.E./
C.L.E. Hour**

To Be Approved

Investor Services

UNDERSTANDING QUALITY OF EARNINGS (QoE)

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn:
 - What is a Quality of Earnings (QoE) Report
 - Why a Quality of Earnings (QoE) Report is a Staple for Dealmakers in Transactions
 - The Top 10 Considerations in a Quality of Earnings (QoE) Report
 - The Approach Professionals Take to Completing the Quality of Earnings (QoE) Report

A woman with dark hair in a ponytail, wearing a white lab coat and blue gloves, is using a pipette to transfer liquid into a multi-well plate. The background is a blurred laboratory setting with shelves and equipment. The entire image has a blue tint.

Materials Analysis & Lab Testing



**C.E./C.L.E. Hours
Available**

To Be Approved

Materials Analysis & Lab Testing

HOW A FAILURE ANALYSIS LAB CAN HELP YOU CLOSE COMPLEX CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Understanding Failure Analysis
- Learning the Tools Used in a Failure Analysis Laboratory
- Three Case Studies: How the Tools Are Used



**1 C.E./
C.L.E. Hour**

To Be Approved

Materials Analysis & Lab Testing

HOW A FAILURE ANALYSIS LABORATORY CAN HELP YOU NAIL SUBRO ON COMPLEX CASES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is a Complex Loss
- Roles of a Failure Analysis Laboratory
- Common Failure Mechanisms & Causes of Failures
- Case Studies



**1 C.E./
C.L.E. Hour**

To Be Approved

Materials Analysis & Lab Testing

PRODUCT LIABILITY: FAULTS & FINDINGS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- An Overview of the Types of Product Liability Claims
- Three Case Studies:
 - Scuba Hose Failure
 - Boiler Explosion
 - Woodchipper Failure



**1 C.E./
C.L.E. Hours**

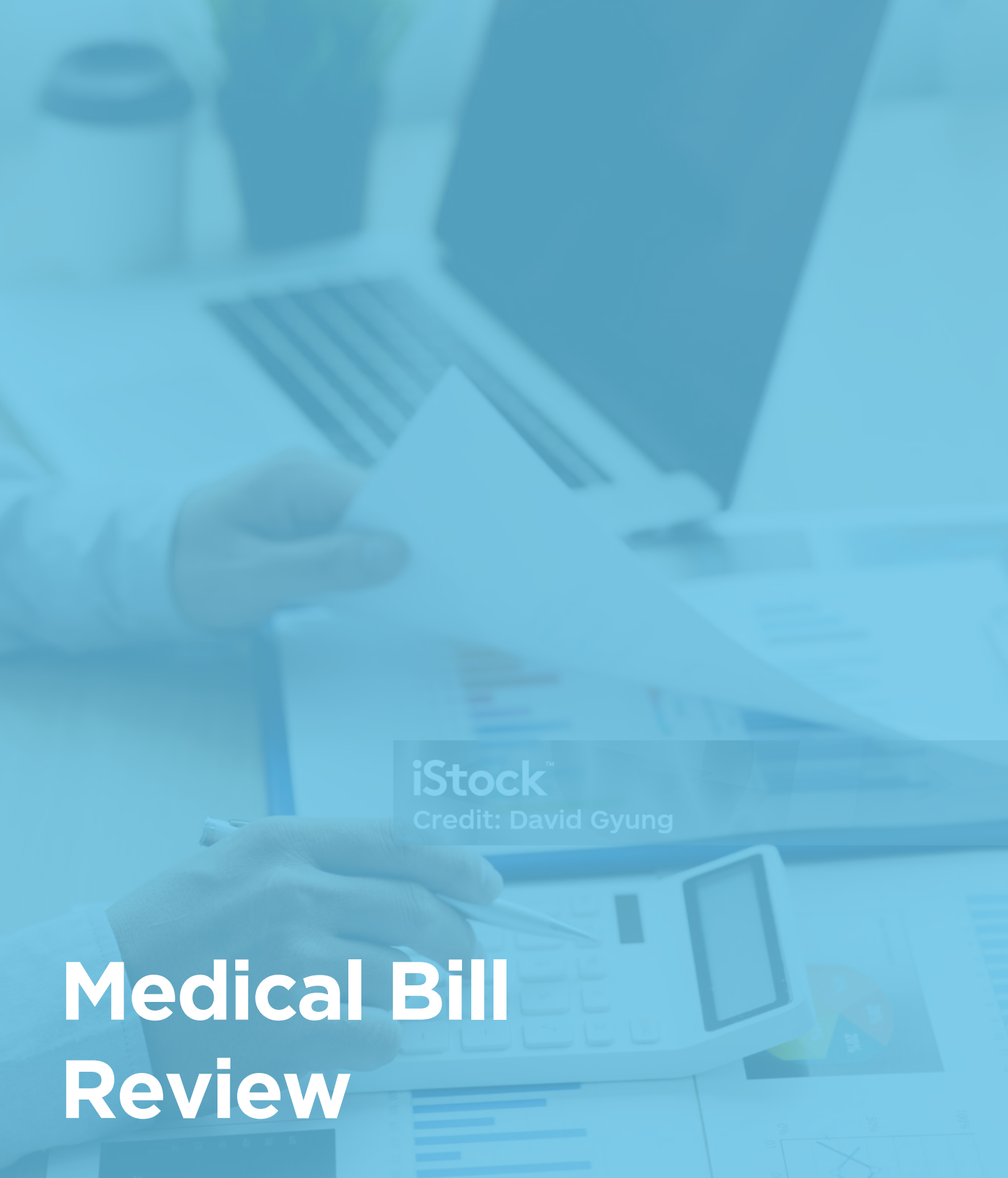
To Be Approved

Materials Analysis & Lab Testing

THE ROLE OF METALLURGY & MATERIALS SCIENCE IN FAILURE ANALYSIS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Why Things Break & How We Determine How They Broke
- A Review of the Technology Used in Material Examinations
- Case Studies:
 - Damage Dock
 - Scuba Air Hoses
 - Oil Transit Failure
 - Unsafe Safety Glasses



iStock™

Credit: David Gyung

Medical Bill Review



**1 C.E./
C.L.E. Hour**

To Be Approved

Medical Bill Review

INSURER'S NIGHTMARE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn How the Team Approach Helps the Medical Review Process
 - The Adjuster
 - The Attorney / Paralegal
 - The Doctor
 - The Legal Nurse Consultant / Bill Reviewer
- What is Bill Review & Medical Record Analysis?
- Learn How Medical Review Experts Determine Reasonable Value
- Understand Why the Mechanism of the Injury Matters



**2 C.E./
C.L.E. Hours**

To Be Approved

Medical Bill Review

HOW UNDERSTANDING MEDICAL REVIEW DOCUMENTATION CAN HELP BETTER EVALUATE CLAIMS

- Overview of the Parts of a Hospital Record
- Basic Understanding of an Emergency Room or Outpatient Record
- Common Medical Definitions Adjusters Should Know & Understand
- Red Flags to Look to in Medical Records



**1 C.E./
C.L.E. Hour**

To Be Approved

Medical Bill Review

THE BASICS OF MEDICAL CODING

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Who are the Certifying Authorities?
- What is the Purpose of Proper Medical Coding?
- What are the Different Types of Codes Used in Medical Coding?
- Medical Coding & Billing Tips



Office of the CFO & Corporate Finance Support



**1 C.E./
C.L.E. Hour**

To Be Approved

Office of the CFO & Corporate Finance Support

AN INTRODUCTION TO BANKRUPTCY & ALTERNATIVES AVAILABLE TO FILING BANKRUPTCY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn the Basics of Bankruptcy & How It Can Fit Into a Company's Strategy
- Learn About Less Known Alternatives to Bankruptcy That Might Allow for Similar Outcomes
- Outline the Bankruptcy Process, Who Are the Players & How It Works
- Understand the Pros & Cons to Filing for Bankruptcy



Operational Value Creation



**1 C.E./
C.L.E. Hours**

To Be Approved

Operational Value Creation

UNDERSTANDING QUALITY OF EARNINGS (QoE)

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn:
 - What is a Quality of Earnings (QoE) Report
 - Why a Quality of Earnings (QoE) Report is a Staple for Dealmakers in Transactions
 - The Top 10 Considerations in a Quality of Earnings (QoE) Report
 - Outline the Approach Professionals Take to Completing the Quality of Earnings (QoE) Report



Property & Infrastructure Damage



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage

ADVANCED EVALUATION OF MITIGATION PROJECTS & BILLING

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn the Intricacies of Site Inspections on Water Losses & the Importance of the Initial Evaluation of a Property
- Understand the Factors Driving Cost on Water Losses
- Learn About Common Pitfalls in Estimating & Practical Tips



**C.E./C.L.E. Hours
Available**

To Be Approved

Property & Infrastructure Damage

BUILDING VALUATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Application of the Broad Evidence Rule to the Principle of Indemnity
- The Importance of Understanding RCV Minus Physical Deterioration/Depreciation
- Reviewing Actual Cash Value
- How This Seminar is Adaptable to All Construction Types
- Replacement Cost, Functional Replacement Cost & Loss Measurement Problems/Issues



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage

COMMON FACTORS AFFECTING CONTENTS EVALUATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

This session focuses on understanding common factors affecting contents evaluation and how to spot potential fraudulent activity within contents claims.

- Learn About Site Management & the Challenges of Over / Under Restoring Property
- Learn How Contents are Evaluated for Damage
- Gain a Better Understanding on Both Hard & Soft Fraud in Contents Losses



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage

FEMA/NFIP FLOOD

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The FEMA 50% Rule
- The Impacts of Pre/Post FIRM Determinations
- Examining FEMA/NFIP Compliance Verification
- How to Navigate the FEMA Flood Maps
- Overview of Flood Remediation
- Reviewing National Building Code Requirements



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage

FORENSIC METEOROLOGY FOR INSURANCE PROFESSIONALS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn Meteorological Terms & Definitions
- Understand the Implications of Varying Types of Weather Events
- Learn Where & How to Find Weather Data & Research Useful to Claim Handling



1 C.E. Hour

To Be Approved

Property & Infrastructure Damage

FRAUD IN FINE ART

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

This session keys in on the complexities of handling fraud within fine art and jewelry claims.

- Learn About the Tools Appraisers Utilize in Valuation of Art & Jewelry
- Understand How Fraud is Recognized within Fine Art / Jewelry & the Complexities of Evaluation
- Learn Tips for Accurate Claim Handling with Fine Art & Jewelry Claims



1 C.E. Hour

To Be Approved

Property & Infrastructure Damage

HERITAGE BUILDINGS COMPLEXITIES & COST IMPACTS (CANADA-SPECIFIC SESSION)

With 90-Day Notice, C.E. Credit Can Be Approved in Your State

- Understand the Implications of Handling Losses Associated With Heritage Designated Structures
- Learn About the Complexities of Treatment for Historic Buildings in Repair & Restoration
- Learn How to More Accurately Project Costs Associated With Heritage Building Repair



**2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage

LESSONS LEARNED FOLLOWING A SEVERE STORM SEASON

- Architecture, Construction & Engineering Management Issues
- Case Study Discussion
- Construction & Facilities Management Preparation Considerations
- Equipment & Facilities Management Issues
- Managing Buildings Properly with Respect to Environmental Concerns
- Reviewing of Problem Areas During 2017 Storm Season



**1 & 2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage

PITFALLS OF FLOODING & WATER RESTORATION METHODS

Presented by Rachel Adams

- Assessment of Water Damage
- Identify Various Water Mitigation Methods Used in Restoration
- Invoice Review
- Progress of Work Monitoring & Reporting
- Restoration Standards & Guidance
- Reviewing Drying Methods & Equipment



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage

SOLAR POWER CLAIMS FIRE, HAIL, WIND... OH MY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn the Components & Operational Function of Photovoltaic Solar Power Systems
- Understand the Implications of Weather Risks to Solar Structures
- Understand Best Practices for Handling Solar Claims
- Explore How Solar Modules are Tested & Evaluated for Damage



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage

STORM DAMAGE REPAIR REQUIREMENTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Defining the Differences Between Repair & Alterations
- The Application & Examples of Building Code Provisions
- Identifying Substantial Structural Damage
- The Overview of the Building Code Basics
- Reviewing Critical Definitions & Compliance Methods



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage

WATER DAMAGE INVESTIGATIONS USING INFRARED THERMOGRAPHY

Presented by Michelle Feduccia

- Application to Claims
- Discuss the Importance of Subject Matter Knowledge (e.g., Construction, Electrical, Etc.)
- Identify Inappropriate Uses & Abuses
- Reviewing Infrared Technology Advantages & Limitations
- Reviewing the Guidelines & Standards



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage

WATERPROOFING – BUILDING ENVELOPE ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Sources of Moisture Intrusion
- The Difference Between Water Resistance & Waterproofing
- Waterproofing Methods & Strategies



**C.E./C.L.E. Hours
Available**

To Be Approved

Property & Infrastructure Damage | Appraisals

ADVANCED APPRAISAL

Presented by Jon Held

- The Basics of Appraisal Recap
- Detailed Case Law on Appraisal
- Interactive Case Studies on the Key Steps in the Appraisal Process



**1 or 2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage | Appraisals

APPRAISAL OF PROPERTY LOSSES

Presented by Jon Held

- Case Studies Based on Actual Claims
- How & When to Demand Appraisal
- The Tactical Use of the Appraisal Process to Produce Results
- The Overview of Umpire Selection
- Preparing an Agreement to Appraise
- How to Choose an Appraiser



**2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage | Mechanical, Electrical & Plumbing (MEP)

THE INNER WORKINGS OF MEP SYSTEM CONSULTING

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Evaluation of Damages
- Examining MEP Systems on Large Commercial Losses
- Overview of Mechanical, Electrical, Plumbing & Sprinkler Systems



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage | Mechanical, Electrical & Plumbing (MEP)

PLUMBING BASICS FOR ADJUSTERS & ATTORNEYS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Principle Parts of a Plumbing System
- How Drainage Systems Work
- How a Clog Can Cause a Backup
- Some Red Flags to Watch Out for Regarding Plumbing Leaks & Backup



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage | Mechanical, Electrical & Plumbing (MEP)

TECHNOLOGY LOSSES IN BUILDER'S RISK CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Typical Technology Risks
- Water Contamination Claims
- Fire/Soot Contamination Claims
- Over Temperature Claims
- Replacement Cost Determinations



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage | Mechanical, Electrical & Plumbing (MEP)

THE UPS & DOWNS OF ELEVATORS – WHAT YOU NEED TO KNOW TO HANDLE ELEVATOR CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Types of Elevators - Hydraulic Versus Traction
- The Types of Elevator Losses
- Typical Methods to Troubleshoot Elevator Problems
- Typical Failure Modes, Damages & Repairs
- The Applicable ASME Elevator Code that Could Trigger Modernization & Upgrades



**1 or 2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage | Roof Evaluations

NAILING COMPLEX ROOFING ASSESSMENTS

Presented by Dan Parker

- Commercial Roof Types
- Roof Insulations
- Inspection Protocol & Procedures
- Roof Testing & Roofing Labs



**1 & 2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage | Roof Evaluations

NAVIGATING THE SLIPPERY SLOPE OF ROOFING ASSESSMENTS

Presented by Dan Parker

- Weather Research, Damage Assessments & Value
- Focus on Differences Between Roof Damage, Defect & Improper Installation Methods
- The Overview of Roofing Systems
- Reviewing Various Types of Roofing Material



**C.E./C.L.E. Hours
Available**

To Be Approved

Property & Infrastructure Damage | Roof Evaluations

ROOFING FRAUD

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Wind & Hail Actually Affect a Roof
- How to Identify Manufactured Damage to Mimic Hail or Wind Damage
- How to Uncover Fraudulent Date of Loss Misrepresentation
- Understanding the 'Science' Behind Hail & Wind Reports



**C.E./C.L.E. Hours
Available**

To Be Approved

Property & Infrastructure Damage | Water Intrusion Investigations

DON'T BE WET BEHIND THE EARS: WHAT YOU NEED TO KNOW ABOUT WATER MITIGATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Key Industry Standard & Certifications
- How to Evaluate Water Damage
- The Importance of a Science-based Categorization of Water Damage
- The Differentiator of Hiring True Mitigation Experts Displayed Via a Case Study



**1 & 2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage | Water Intrusion Investigations

THE DOS, THE DON'TS, & THE I DON'T KNOWS OF WATER RESTORATION

Presented by Rachel Adams

- Discuss Proper & Effective Building Drying
- Handling Negotiations with Restoration Companies
- Invoice Review
- Progress of Work Monitoring
- Reviewing Various Water Mitigation Methods Used in Restoration



Sustainability & ESG



1 C.L.E. Hour

To Be Approved

Sustainability & ESG

LEVERAGING EHSQ DATA TO SUPPORT YOUR ESG STRATEGY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Understanding How Environmental, Health, Safety & Quality (EHSQ) Relates to ESG Strategies
- Learn About the Future of ESG
- Learn How EHS Managers Can Build Strategies to Prepare to Meet ESG Requirements



1 C.L.E. Hour

To Be Approved

Sustainability & ESG

REPORTING VS. DISCLOSURE: RISKY BUSINESS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn:
 - More About the Enhancement & Standardization of Climate-Related Disclosures for Investors
 - The Four Key Areas Where Climate Change Disclosures are Required
 - The Proposed Timelines for Disclosures
 - What an Independent Attestation Report Is & Why It Matters Regarding Disclosures



1 C.L.E. Hour

To Be Approved

Sustainability & ESG

ESG PRESSURES ON BUSINESS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What Is ESG & Why It Matters
- The Added Complexity of ESG for Companies with a Global Footprint
- The Litigation Factor from Both Pro & Anti-ESG Factions
- Why & How Companies That Successfully Monitor & Meet ESG Mandates Will Benefit



1 C.L.E. Hour

To Be Approved

Sustainability & ESG

FIVE OPPORTUNITIES PRESENTED BY CARBON MANAGEMENT

[With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State](#)

- Learn About:
 - Immediate Cost Savings
 - Access to Sustainable Finance
 - Staying Ahead of Regulatory Pressures
 - Meeting Stakeholder Expectations
 - Leveraging Carbon Markets & Monetizing Carbon Credits
- Learn Via Case Studies How Forward-Thinking Companies are Maximizing These Opportunities



1 C.L.E. Hour


To Be Approved

Sustainability & ESG

SUSTAINABLE SUPPLY CHAIN - THE ESG RISKS & OPPORTUNITIES

[With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State](#)

- Learn About:
 - The Opportunities Inherent in Both the Supplied & Purchasing-Company Functions & Their Importance
 - What Makes a Sustainable Supply Chain
 - What Risks to Manage Including Those Tied to Scope 3 Reporting
 - How to Measure Success & Improve Compliance & Transparency
 - What Opportunities & Benefits Exist Both Upstream & Downstream From a Competitive & Sustainability Perspective



Turnaround & Restructuring



**C.E./C.L.E. Hours
Available**

To Be Approved

Turnaround & Restructuring

RESTRUCTURING, TURNAROUND & RECEIVERSHIP (RTR)

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Creating Synergies for Lenders, Investors & Owners
- Methods for Preserving Relationships & Ongoing Business Value
- How to Manage Complex Constituency Relationships

Are you looking for a course but do not see it listed?

Email **RESOURCES@JSHELD.COM** with an overview of your training needs and we will work on developing a new class just for you.



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